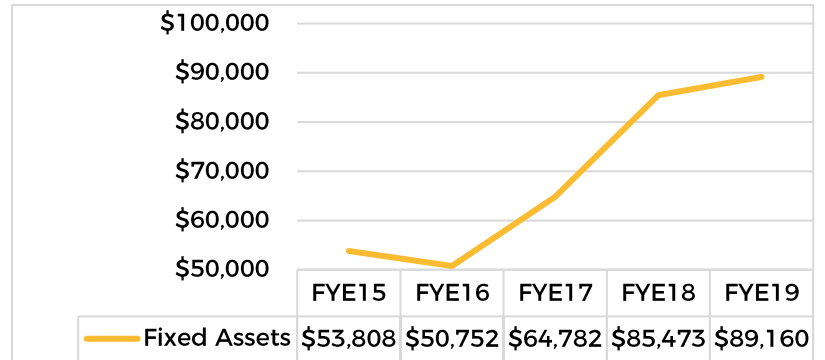




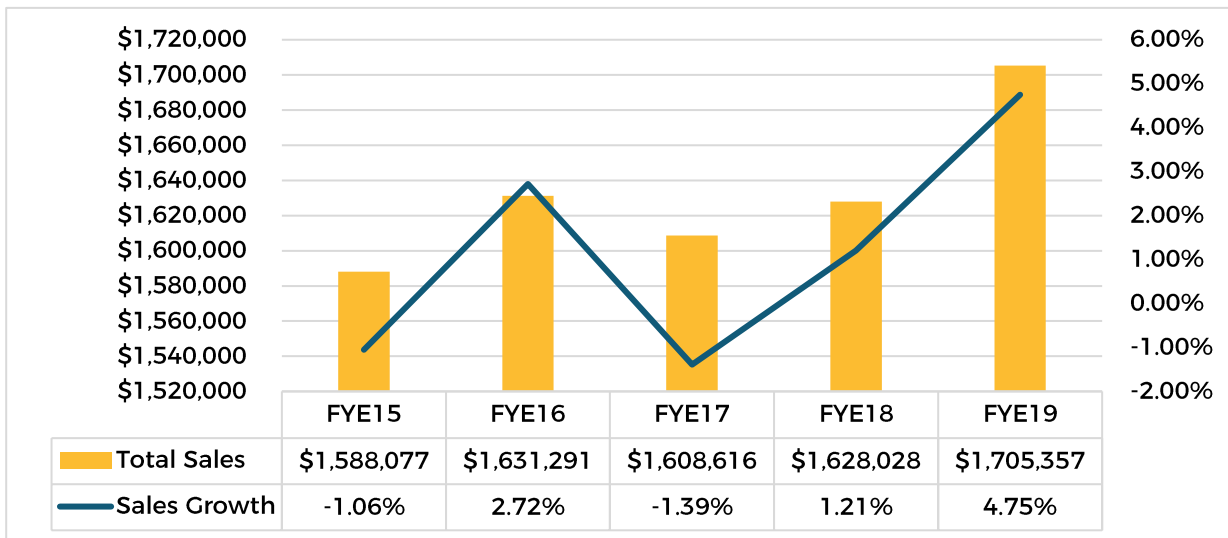
Store Report October 14, 2018

The Co-op has had a great year.

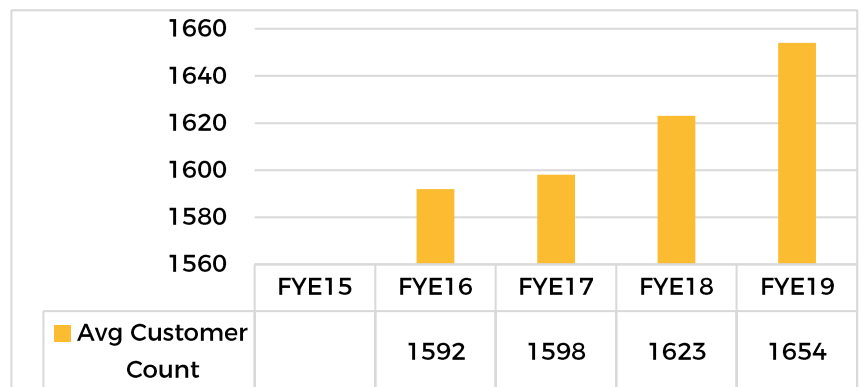
We have continued to invest in the facility and attract new shoppers, members and capital. We have continued to strengthen our Balance Sheet, preparing the Co-op for the future.



The investments we've made have been paying off: overall, sales are up over previous year; FYE19 was the Co-op's best sales year ever!

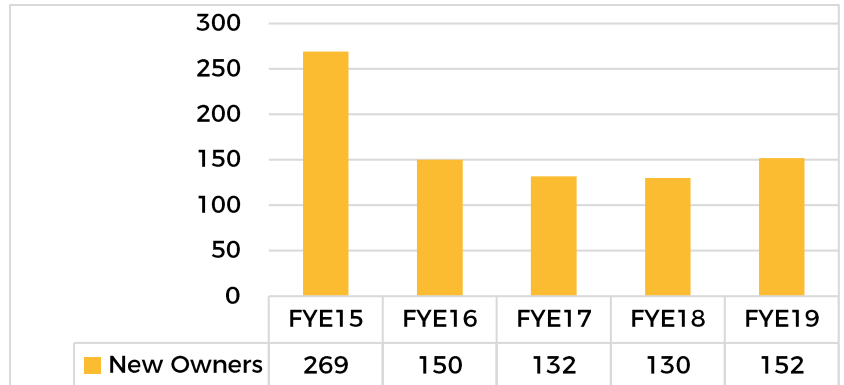


And we have continued to increase our number of weekly shoppers (1.9% increase),

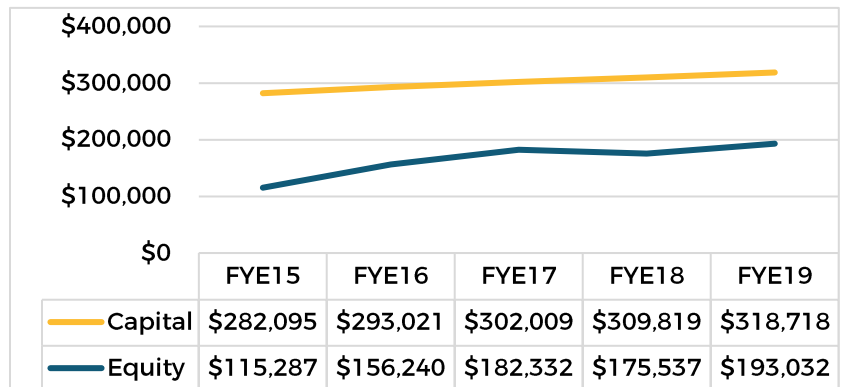




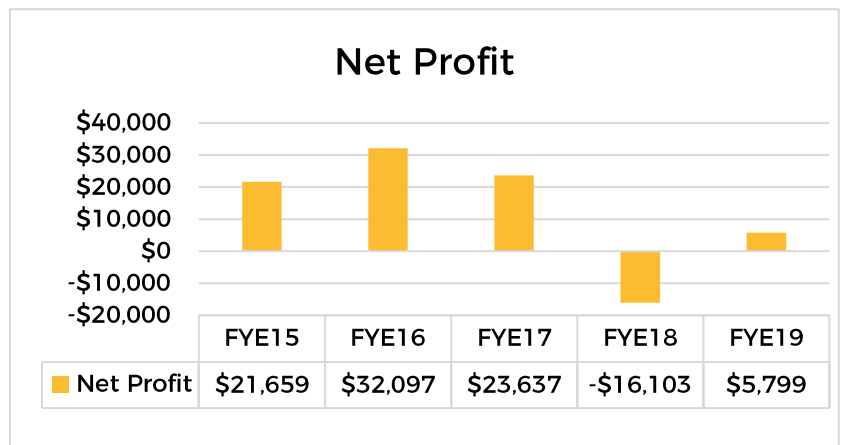
gain more members, and



increase our capital (2.8% increase). Our total equity decreased slightly, on financial results, but remains at nearly its highest level.

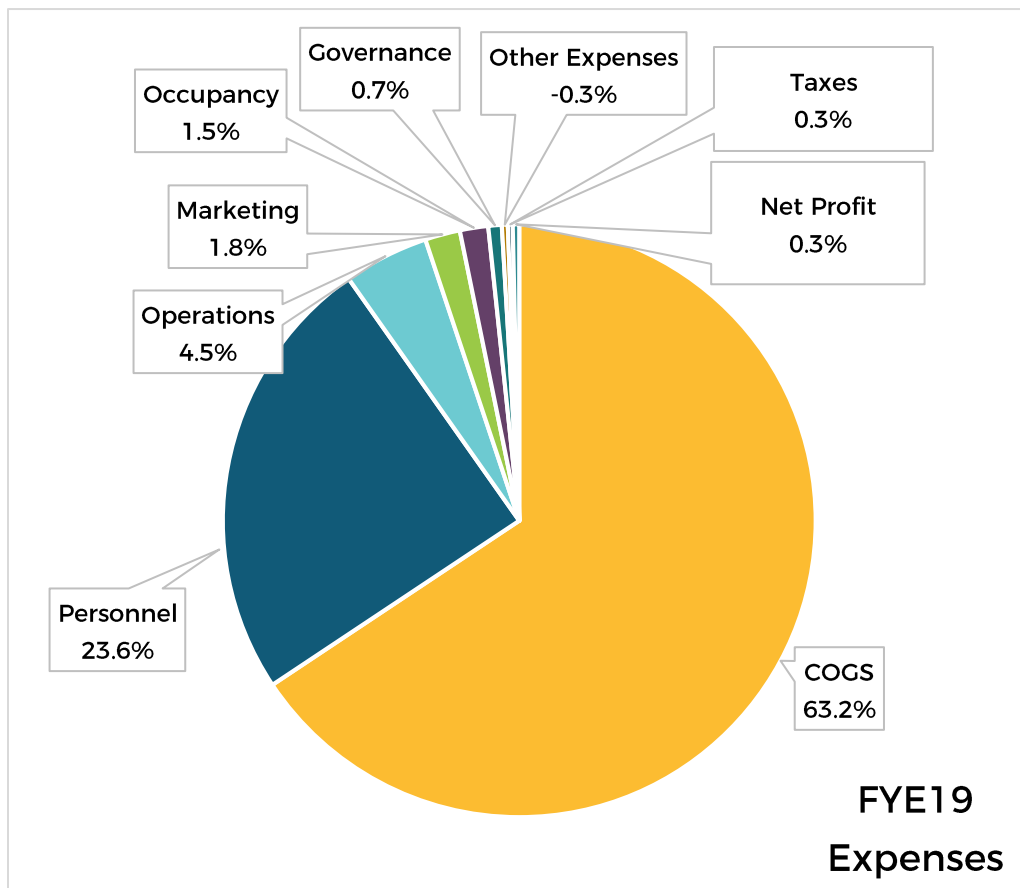
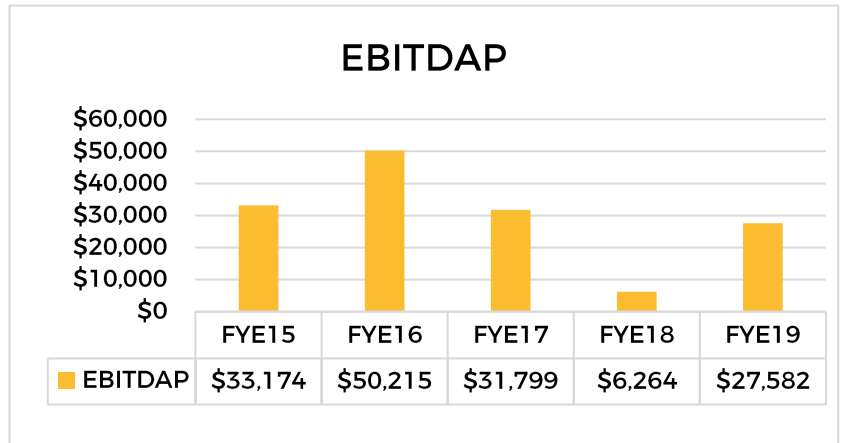


The Co-op was slightly profitable this year and remains financially strong. There were expenses related to tax liabilities and expansion, and an increase in fixed assets leading to increases in depreciation which pushed down net profitability.





But the Co-op's EBITDAP (Earnings Before Interest, Taxes, Depreciation, Amortization and Patronage) remained high, signaling the Co-op's strength and benefits of continued reinvestment in our facility.



The Co-op has many things planned for the year ahead and we're working hard on the behalf of our members and shoppers to move the Co-op forward.