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SCM BOARD OF DIRECTORS MEETING

November 18, 2025

MINUTES

Board Meeting Commenced: 6:06 pm

Location: Zoom

Present: Colleen, Tracy, Meagan, Leah, Jason, Alex, Zack (guest), Jen, Jeremy

Absent: Rich, Michca, Ryan, Lauren

MEMBER FORUM

Board members & Zack introduced themselves.

Zack asked what thoughts are on further expansion. Jeremy said we are still working to make the Salina location successful at this time, but expansion is being kept in mind for the future.

AGENDA REVIEW

Colleen reviewed the agenda and upcoming dates, including:

- Tuesday, December 16 at 6pm December board meeting in person at the Salt City Market - Jeremy will see if he can book the Community Room
- Friday, December 19 at 9am CBLD/Executive Committee call

VOTING AGENDA

October Meeting Minutes: Meagan moved to approve the minutes, seconded by Tracy. No discussion. All board members present voted in favor.

New Members: Meagan moved to approve the new members as listed in the FYI report, seconded by Leah. No discussion. All board members present voted in favor.

GM Report B.2 Financial Condition (Q1): A positive quarter for the Co-op. Non/partially compliant due to inadequate sales growth at Salina; Jeremy is working with Kristen on labor costs. Second best consolidated sales quarter ever. Kensington grew 10%; Kensington's best sales quarter ever. Salina had 6.6% growth, but still missed the budget by a little bit. Jason asked about the margin minus labor spike at Kensington this quarter. Jeremy responded this is typically a higher margin performing quarter; Kensington runs leaner on labor during the summer. Members continued to grow, and we had more standard members than seniors and students. Jason moved to accept the report noting noncompliance, seconded by Meagan. No further discussion. All board members present voted in favor.

GM REPORT

Kensington Store:

- Sales continue to grow, mainly from increased customer count; however the average basket is growing as well, but this is likely due more to inflation.
- Bulk fixtures at Kensington will need to be replaced within the next year. The bulk bins we currently have are no longer being manufactured, and we are no longer to get spare parts for them.

Salina Store:

- Sales continue to improve. The delays in SNAP disbursement due to the government shutdown affected sales at the end of October and beginning of November. Food For All will hopefully re-engage some of our customers who have been facing food insecurity.

General Updates:

- Jeremy is working on looking at abandoned equity that can help fund Food For All membership scholarships.
- Plans for adjusting pricing structure of the store due to discontinuation of pennies.
- Grocery coordinator Kyle is back from paternity leave this week.

DISCUSSION AGENDA

Annual Meeting Debrief: Colleen asked for feedback from board members about how the Annual Meeting went. Meagan thought it went great, happy we achieved quorum and everyone did a great job presenting. Heard negative feedback from attendees that there was not enough food or gluten-free food. Meagan recommended working with

Miss Prissy's for catering. Jeremy felt the meeting went well and thought there was good engagement with the break out stations. Colleen asked if having time to engage with stations both before and after the business meeting worked well. Meagan noticed that not a lot of people engaged with the stations at the end, but thinks it is still a good idea to keep them running after the meeting. Colleen asked for feedback about the scheduling of the meeting; Tracy noted that there is an important conference she needs to attend in November but doesn't think there should be a conflict next year. Colleen brought up that some of the reporting was rushed or had to be modified before the meeting, and Jeremy conceded that the meeting should probably be at least a week later in the month to give more time to get the financial reporting together after the audit. Colleen asked about location next year, noting that having the location on the east side seemed to result in greater turn out, and Alex and Meagan agreed. Meagan said that during years we don't need quorum it might be worth it to hold the meeting downtown. The ballots for the bylaws amendments have been counted and it was passed unanimously.

Board Perpetuation: Jeremy said ballots for the board election continue to come in. Zack is interested in board appointment, and Meagan heard that there is another candidate interested in the appointed position as well. There have been conversations with Hether about onboarding new board members and appointees at the same time and having everyone present at the retreat in January.

Committee Leadership 2026: The Board Perpetuation Committee will need new members next year because Meagan, Jason and Rich are all cycling off at the end of this year. Colleen noted that the Legal Documents Committee will also need new members, and asked for longer term board members to consider participating on these committees.

January Retreat: The 2026 Board Retreat is scheduled for Sunday, January 11 from (tentatively) 9am-3pm in the Community Room at the Salt City Market. The retreat will be facilitated by Hether, our CBLD representative. Colleen asked what board members would like to see included in the agenda for this year's retreat. Focus will be on team-building with new board members and thinking about what the board would like to work on going forward. Jeremy said that because the Salt City Market isn't open on Sundays anymore, they will need to get catering. Leah liked the breakout sessions from last year. Meagan enjoyed the ice breaker activities.

Committee Check Ins:

- **Member Engagement:** Alex noted poor attendance at the breakout table at the Annual Meeting. Colleen asked if the committee is still doing the Board Picks. Leah responded that things are so busy during the end of the year, but will revisit at the beginning of next year and see if the board wants to continue this engagement effort.

EXECUTIVE SESSION

Adjourned: