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SCM BOARD OF DIRECTORS MEETING

September 25, 2025

MINUTES

Board Meeting Commenced: 8:35 am

Location: Salt City Market

Present: Lionel (guest), Emma (guest), Meagan, Jason, Paul (guest), Jeremy, Colleen, Tracy, Leah, Rich

Absent: Alex, Michca, John, Ryan

PRELIMINARIES

Introductions: Board and guests introduced themselves.

Meeting Procedures: Agenda and procedures were reviewed.

Ends Report: Struck from agenda.

AGENDA REVIEW

Proposed online board meeting: Tuesday, October 28 at 6:00 PM.

Annual Meeting confirmed for Thursday, November 6 at , 5:00–8:30 PM.

Quorum requirement: 100 members.

Lionel asked when candidates become board members.

Meagan explained that induction occurs after the 30-day voting period, following the Annual Meeting.

MEMBER FORUM

Lionell, Emma, and Paul, Time allotted for member questions and comments.

VOTING AGENDA

Approval of New Members

Motion: Meagan

Second: Tracy

Approved unanimously.

Approval of August Board Minutes

Colleen noted additions regarding Executive Session and adjournment.

Motion: Meagan

Second: Jason

Approved (Tracy abstained due to absence).

Board Resignation

John DeSantis tendered resignation.

Motion to accept: Tracy

Second: Meagan

Approved unanimously.

Legal Documents Review Committee – Proposed Bylaw Amendments

Meagan summarized updates:

Modernizing bylaws and establishing par value for Class B (non-voting) shares.

Allowing issuance of multiple Class B shares without member-vote limits.

Adding “abandoned property” provisions to comply with state law.

Clarifying that Class B shares are equity, not debt, improving future loan applications.

Member loans maturing in 2027 remain unaffected.

Board agreed to conduct an email vote after members review documents in the shared folder.

CBLD Renewal

Discussion of exceeding \$3.5K base; options of Basic vs À la carte plans.

Motion to renew: Lauren
Second: Meagan
Approved unanimously.

GM REPORT

Kensington Store:

Strongest quarter to date with over 2,300 weekly transactions.
Sunday congestion remains a customer-experience issue (rated 35).
Considering structural/storage solutions: back-of-house workstation, outdoor shed, garage expansion.
Neighbor relations remain delicate; zoning changes have resolved lot overage.
Average basket up 5%; inflation aligns with grocery spending trends.
Kyle (Grocery Coordinator) to take paternity leave for three weeks, returning part-time.

Salina Store:

Grocery buyer taking medical leave; grocery team will cover shifts.
Sales up 8% over 12 weeks; baskets up 4%.
Growth driven by increased transactions and higher produce turnover—better value and quality for customers.

Membership Agreements:

National Coop Grocers (NCG) renegotiating with UNFI to reduce cost-plus differential (currently 13–16% vs 8% for large grocers).
Advocacy under Robinson-Patman Act to support smaller co-ops and promote innovation.

DISCUSSION AGENDA

Annual Meeting Planning (Nov 6, 5–8:30 PM, All Saints Parish Center)

Format: Check-in → Stations → Food/Drinks → Seating.
Proposed Stations: Bylaws, Committees, Member Engagement, Policy Revision (Ends), Finance.
Engagement Ideas:
Postcard and New Leaf notice campaigns.
Door prizes for postcard holders.
Phone calls, social media, and in-store displays (cash register signage).
Leah asked about sunflowers for décor.
Possible live music; discuss alcohol.
Quorum Outreach: Encourage physical presence per NYS requirement.

Committee Updates

Executive: Self-assessments completed; no urgent findings.
Nominations: Four candidates; one missed deadline (to be considered for appointment).
Member Engagement: Postcard design discussed; QR codes suggested for registration.
Legal Docs: Bylaw modernization ongoing; attorney review pending.
Finance: No update.

Board Retreat Planning:

Tentatively Sunday, January 11, 2026. Jeremy to confirm venue.

Employment Agreement Renewal:

Deferred to October.

CBLD Program:

Completed annual GM performance review; starting to discuss and plan process for renewal of GM compensation package.

ADDITIONAL BUSINESS

Emma asked if bylaws will be available ahead of Annual Meeting (yes).
Colleen will send an email outlining station responsibility.

EXECUTIVE SESSION

Present: Rich, Leah, Tracy, Meagan, Colleen, and Lauren.
GM Annual Performance Review
Motion to approve based on edits discussed during Exec Session: Leah
Second: Tracy
Approved unanimously.

Adjourned: 10:30 am